

# Framework for Successful Legal Partnering Revealed in Newest Book on DuPont Legal Model

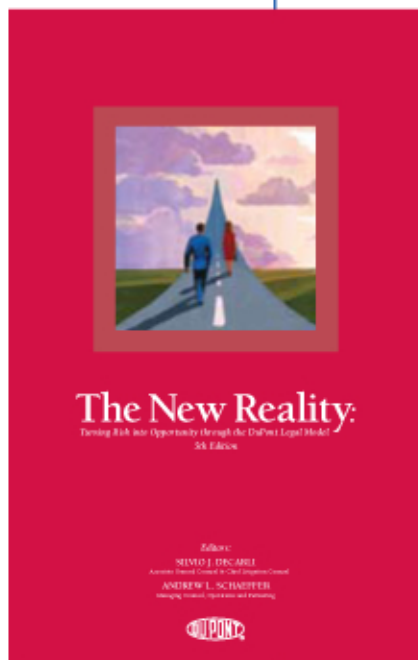
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Corporate legal departments looking for a better way to work with outside counsel and legal service providers – and conversely, those firms and companies that serve corporate clients – have a new resource to turn to, “The New Reality: Turning Risk into Opportunity through the DuPont Legal Model,” written and recently released by DuPont Legal. The 90-page book details the latest innovations of the renowned DuPont Legal Model, a partnering process that has increased efficiencies and saved the Company millions of dollars since its debut in 1992.

“Our competitive edge has been derived by applying business discipline to the practice of law while harnessing the collective creativity, energy and collaborative efforts of our in-house professionals and network of highly talented law firms and service providers,” said Thomas L. Sager, Senior Vice President and General Counsel of DuPont Legal, and the prime mover of the DuPont Legal Model.

The book provides the latest examples of successful partnering methods that can be applied to any legal department or firm, small or large. The new book has 19 chapters and covers a wide range of topics, including:

- **The benefits of strategic partnering**
- **Using early case assessment to determine strategic direction**
- **Employing alternate dispute resolution techniques to settle disputes**
- **Developing alternative fee arrangements**
- **Building and maintaining diverse legal teams – in-house and with Network firms and suppliers**
- **Maximizing paralegal talent throughout the Legal Department and Network firms**
- **Establishing a Recoveries Initiative**
- **Benchmarking with other legal departments and government agencies**



Copies of the new book are available for \$95. To order a copy, go to the Product Catalog pages of [www.dupontlegalmodel.com](http://www.dupontlegalmodel.com).

The Corporate Counsel Technology Institute (CCTI) at Widener University School of Law is developing a webinar series based on the new book. The series is to begin in January 2010. For more information go to [www.cctiinstitute.org](http://www.cctiinstitute.org)



DuPont Legal